CG Asset Management CG Absolute Return Fund April 2024 cgam

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CG Absolute Return Fund

Overview



Overview

CG Absolute Return Fund Overview

Investment Objective



- To achieve cost-effective, long-term absolute returns via a global portfolio of equities, bonds and commodities
- · Simple low-cost approach, no derivatives, no gearing, no short selling
- The fund is actively managed, without reference to a benchmark

Fees and Structure



- Size: **£940m** (launched in May 2016)
- Management Fee: 0.35% | Total Expense Ratio: 0.45%
- Daily priced Irish UCITS

Investor Profile



The fund has a broad range of investors who typically exhibit the following characteristics:

- A long-term investment horizon
- An aversion to significant short-term losses
- A desire to generate returns that outpace inflation over the long term
- A focus on GBP-denominated returns

Overview

CG Asset Management Overview

2001 Founded	Founded in 2001 by Peter Spiller, former Chief Investment Officer and Chief Strategist of Cazenove
£3.4bn AUM	£3.4bn in assets under management
2 Strategies	Manages two strategies, absolute return and real return, across five funds
12 Employees	Team of 12, based in London
262x Return	Low-cost offering, with fee reductions regularly reviewed
2 Down Years	Capital Gearing Trust ("CGT") has returned 257x since 1982, with only two down years



Overview

CGAM in partnership with our clients

What makes us different?

What does that mean for our clients?

The firm's founding principles

- 1. The client comes first
- 2. Don't be greedy
- 3. Have fun



In turn these principles mean that:

- We have and will close funds to protect investors
- We continuously strive **to lower fees**, even on closed funds
- We have low staff turnover

Employee owned



- Majority owned by an Employee Ownership Trust, which means we will remain independent
- All portfolio managers are significant shareholders in CGAM

The right incentives



- A significant majority of our own capital is invested in our funds
- Our interests are directly aligned with those of our clients



CGAM Team

Investments & IR



Peter Spiller Co - Chief Investment Officer



Alastair Laing
CEO, Fund Manager



Chris Clothier
Co - Chief Investment
Officer



Chris Taylor
Chief Operations
Officer



Operations

Jason Barlow Senior Operations Manager



Risk & Compliance

Richard Goody
Senior Compliance
Officer



Hassan Raza, CFA Investment Manager



Emma Moriarty
Investment Manager



Katie Forbes
Head of Investor
Relations of CGT



Lydia Groves *Operations Manager*



Prath Ketheeswaran
Operations Apprentice



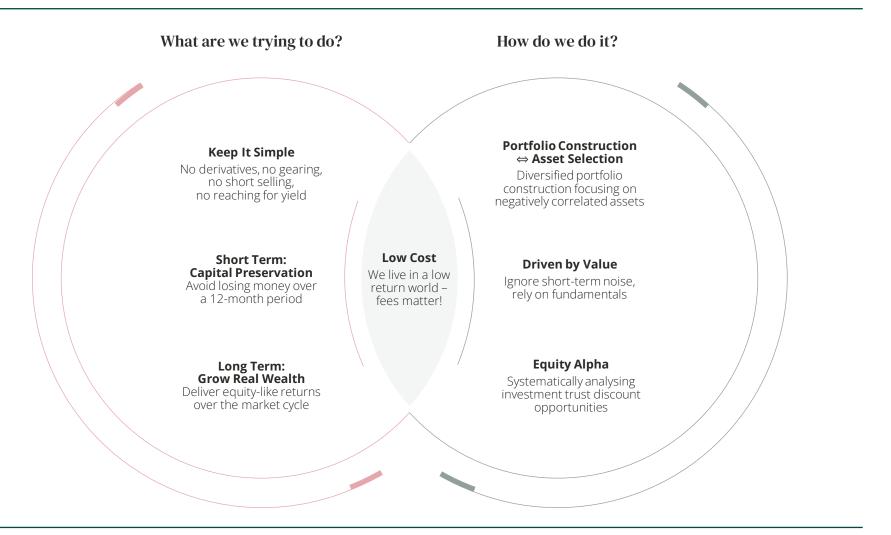
Sindy Somander Finance & Reporting Manager

Investment Process

CG Absolute Return Fund



Principles





5 inputs drive our asset allocation, underpinned by a focus on duration

Valuations

All major asset classes
Absolute / Relative / Relative to own history

Investor Behaviour

Degree of risk taking / speculative behaviours

Monetary Environment

Degree to which monetary backdrop is supportive of or threatening to asset prices



Core Macroeconomic Beliefs

Guiding long-term asset allocation

Business Cycle

Responding to changing inflation and growth environment

Duration

Keep duration short where values are poor and vice versa

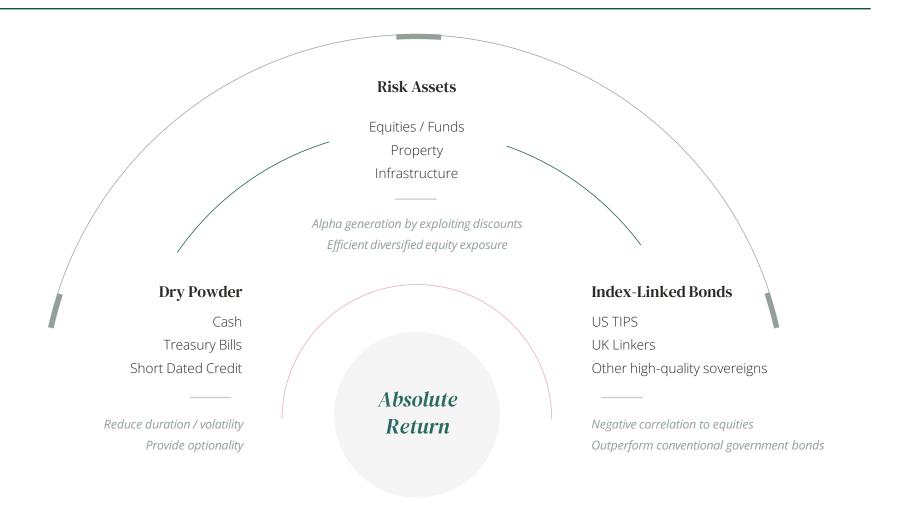


Dynamic asset allocation that responds to the business cycle





3 Core Asset Allocation Pillars





Investment Process

Index-Linked bonds are a fundamental component of our asset allocation

Protection against financial repression

Only asset that we believe is likely to deliver protection

Negative correlation with risk assets

Particularly overseas against sterling denominated risk assets

Historic outperformance vs nominal bonds

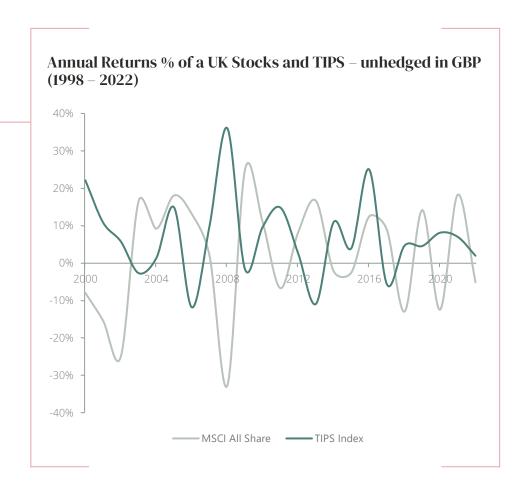
Such outperformance is likely to persist into the future

Inflation as greatest risk to investor wealth

Against which equities are only a partial hedge

Significant risk of inflation persistence

The historical record does not support a swift return to the target





CG Absolute Return Fund

Positioning and Returns

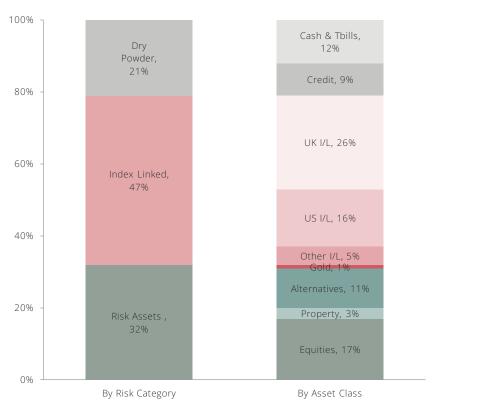


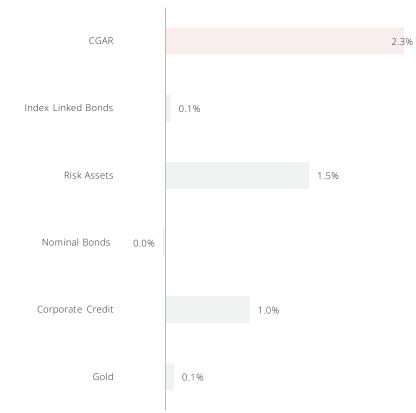
Positioning and Returns

Positioning is defensive, with a focus on inflation protection

CGAR Asset Allocation April 2024

Contribution by Asset Class LTM April 2024¹





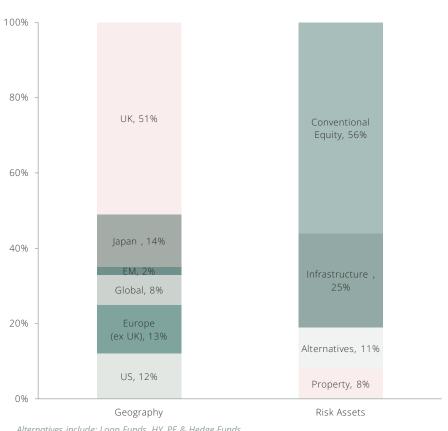
1) CGAR performance net of fees Source: CGAM, Bloomberg Finance L.P., Northern Trust

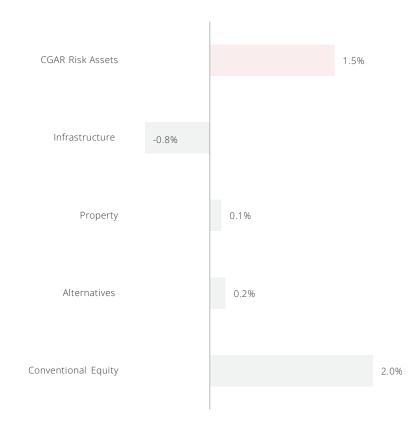


Infrastructure assets have faced headwinds in the last year

CGAR Risk Assets – Geographic Exposure and Asset Exposure

Contribution by Risk Assets LTM April 2024





Alternatives include: Loan Funds, HY, PE & Hedge Funds Source: CGAM, Bloomberg Finance L.P., Northern Trust



Both equity and bond portfolios have contributed to outperformance

CGAR Risk Assets Returns Performance to April 2024¹



CGAR Bonds Only Returns Performance to April 2024¹

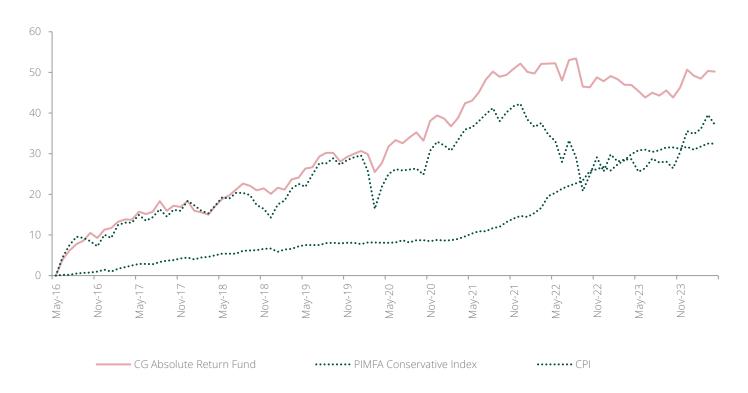


1.Risk Assets include equities, property, alternatives and gold. Bonds include credit and sovereign bonds (excluding T-Bills and cash) Source: Bloomberg Finance L.P., Northern Trust



CGAR has outperformed comparators on an absolute and risk adjusted basis

CGAR vs. Comparators: Total Returns (since inception) to April 2024¹



^{1.} The MSCI PIMFA (Private Investor Conservative Index) aims to represent the investment strategy of a UK private client adopting a conservative approach to their investment Source: Bloomberg Finance L.P., Northern Trust



Positioning and Returns

Returns have come with low correlation to equity & bond markets, and excellent risk adjusted performance

Sharpe Ratio & Volatility (%) vs. Major Indices



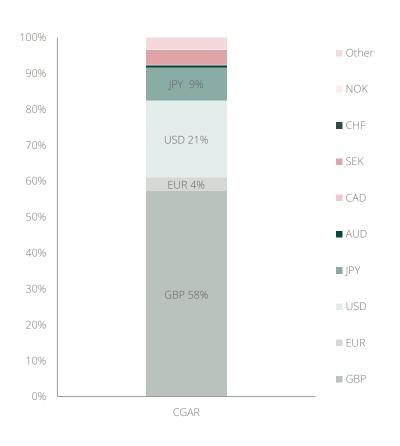


Source: Bloomberg Finance L.P, risk statistics per Bloomberg standard definitions

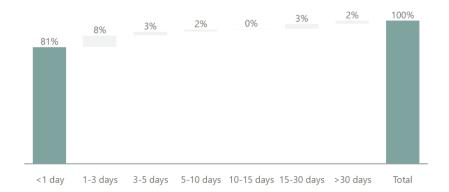


Currency exposure and liquidity are actively managed

Currency Exposure¹



Time to Liquidation (days)²



Duration and Yield³

	Weight	Duration (Yrs)	Yield (%)	Rating ⁴
Cash & Tbills	12%	0.4	3.6	AA-
I/L Bonds	47%	5.2	4.5 / 1.4	AAA
Corp. Bonds	9%	1.8	6.4	A-
Risk Assets (HY)	1%	1.9	10.7	BB-
Risk Assets (Other)	31%	n.a	4.5	n.a.
CGAR	100%	3.9	4.7	A-

Duration refers to Option Adjusted Duration, Yield refers to yield to maturity for fixed income with real yield also shown for index-linked and dividend yield for other risk assets which excludes high yield bonds
 Bloomberg composite rating, Moody's weighted average rating for Cash & T-Bills



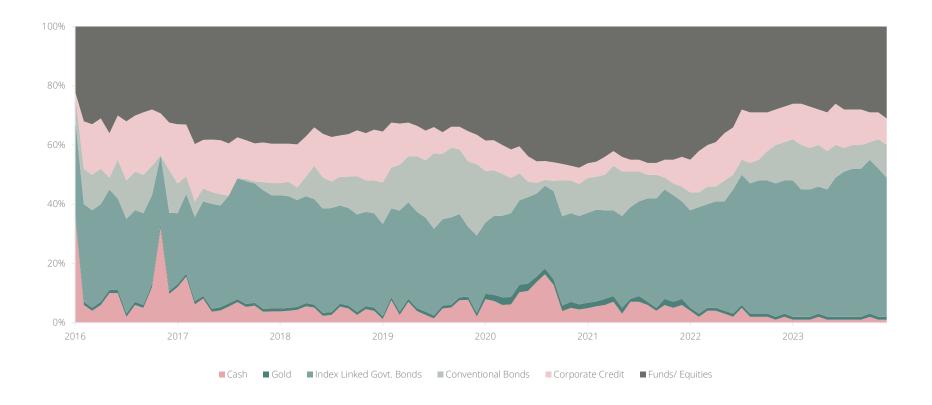
[.] Currency exposure is estimated using CGAM look through analysis of Bloomberg, Numis and Company data

^{2.} Assumes 25% average daily volume participation rate

Positioning and Returns

Changes to asset allocation tend to be modest over the short term but can be fundamental over the long term

CGAR Asset Allocation - 2016 to 2024



Source: CGAM, Bloomberg Finance L.P., Northern Trust.



Positioning and Returns

Top Equity and Bond Holdings

Top 10 Equity Holdings

Top 10 Bond Holdings

Asset	Weight	Asset	Weight
ISHARES MSCI JAPAN ESG SCREENED	3.4%	UK I/L 2.50% 17/07/24	8.4%
VANGUARD FTSE 100 UCITS ETF	2.3%	UK I/L 0.125% 22/03/26	4.1%
SPDR MSCI EUROPE ENERGY UCITS ETF	1.8%	UK I/L 1.25% 22/11/27	3.8%
ISHARES FTSE 100 ETF	1.3%	UK I/L 0.125% 10/08/28	3.8%
GREENCOAT UK WIND	1.3%	UK I/L 0.125% 22/03/29	3.4%
NORTH ATLANTIC SMALL CO'S	1.1%	UKTB 0.00% 28/04/25	2.9%
INT'L PUBLIC PARTNERSHIP	1.1%	SWEDEN I/L 0.125% 01/06/26	1.9%
3I INFRASTRUCTURE	1.0%	US I/L 1.375% 15/02/44	1.4%
WISDOMTREE PHYSICAL SWISS GOLD	1.0%	UK I/L 0.625% 22/11/42	1.4%
HICL INFRASTRUCTURE	1.0%	US I/L 1.375% 15/07/33	1.3%
	15.4%		32.2%

Source: CGAM, Northern Trust



Current Focus Areas









Real Interest Rates

Developed market issuers offering risk free inflation beating returns

US TIPS are offering attractive real yields

UK index-linked are offering an attractive opportunity for portfolio construction

Japanese Equities

The Yen is offering exceptional value, making Japanese corporates highly competitive and driving strong earnings growth

Investment Trusts

Average discounts have widened to levels last seen since the financial crisis and there is scope for active engagement with boards

Infrastructure

Defensively positioned infrastructure assets with inflation linked cashflows are offering attractive real returns



CG Absolute Return Fund

Approach to Responsible Investing



The principles underpinning our approach to responsible investment

Be honest

No greenwashing, no PR-led initiatives, no jargon. We believe in an accurate presentation of our activities not a marketing campaign.

One firm, one rule

Our standards apply to all the funds we advise. We do not have ethical and by implication unethical funds.

Ethics, not mathematics

There is no formula that can be applied in a uniform way to every situation. We emphasise judgement over simplistic third party ESG scoring systems.

Don't disinvest, engage

When investors have the influence to effect change, it is most valuable to encourage positive transition rather than engage in blanket disinvestment.

Targeted

As a small firm, we must focus our efforts where they will have the most impact, rather than taking a generalist approach.

Driven by governance

Investors have multiple direct mechanisms to influence governance, so we primarily focus on governance even when the ultimate objective is positive social or environmental change.

Integration, not separation

The entire team is collectively responsible for stewardship activities, with the ultimate responsibility lying with the chief executive. We do not have a standalone responsible investment team.

Act, with humility

Every action results in both intended and unintended consequences. Reflect deeply on the risk that good intentions can lead to unintended negative outcomes.



ESG integration by asset class

1. Direct Government Securities

A majority of the assets held by the funds are invested in direct holdings of securities issues by governments including bonds, bills and cash. As our capacity to influence governments is extremely limited, our primary approach is to exclude sovereigns that do not maintain high ESG standards.

In order to help access these criteria we consider indices compiled by a range of NGOs and require sovereigns, at a minimum, to achieve strong rankings in at least four out of five of these criteria. In addition to using third party indices we also overlay our own subjective assessments which typically leads to material additional exclusions.

Index	Criteria
World Bank governance effectiveness index	Top quartile
World press freedom index	Good or satisfactory
Global freedom score	Free rating
UN human development index	Very high human development rank
Net zero by 2025 statement	Statement of intent by 2050 or earlier

2. Direct Corporate Credit and Preference Shares

The funds hold small quantities of direct credit and preference share holdings issues by corporate issuers. Given our small participation in the market and therefore limited influence, our primary approach is to exclude corporate issuers who are primarily engaged in the following activities:

Exclusion Area	Exclusion sub-Area	Threshold
Controversial weapons	Anti-personnel mines, cluster munitions, chemical weapons	0%
Tobacco	Manufacture or marketing	<5%
Thermal Coal	Coal mining or coal-based energy production	<5%
Oil sands or arctic drilling	Production	<5%
Gambling	Services	<5%
Adult entertainment	Production or broadcasting	<5%
Firearms	Manufacture	<5%
Predatory lending	Services	<5%



ESG integration by asset class

3. Listed Closed-Ended Funds, Investment Trust, REITs and Property Companies

CGAM has a long history of active engagement in the London market for listed closed ended funds and other collective investment companies including REITs. In this priority area for engagement we seek to achieve positive transition so do not employ systematic exclusions.

Listed investment companies are fundamentally different to operating companies and typically have the following features:

- They hold a broad portfolio of securities on behalf of their shareholders;
- External investment managers rather than executive management teams;
- No employees or customers; and
- Have a board of directors to represent shareholder interests and concerns.

Given the prominent role that directors play in investment companies CGAM frequently undertakes activities that aim to influence boards and ultimately improve governance. The techniques employed vary based on the specific scenario but include those listed here (see box).

As well as engagement in the sector, CGAM places particular weight on providing primary capital to high impact investment companies with an environmental or social focus. In our assessment by providing primary capital, via IPO sponsorship or follow on fund raisings, investors have a greater impact than by simply trading securities in the secondary market.

Activist Engagement Technique	Frequency of Employment
Management Engagement	Continuous
Board Engagement	Continuous
Shareholder co-ordination	Frequent
Voting against significant resolutions	Frequent
Raising ESG matters in fund reporting	Frequent
Amplification through press engagement	Periodic
Replacing directors to improve governance	Periodic
Publishing open letters	Periodic
Publishing research incorporating ESG views	Periodic
Threatening to requisitioning meetings	Periodic

4. Exchange Traded Funds ('ETFs')

Funds advised by CGAM hold relatively small quantities of exchange traded funds. ETFs are listed collective funds which typically track an index and provide low cost, efficient access to a broad portfolios of securities. CGAM does engage directly with our approved panel of ETF providers to encourage improved stewardship standards. However our capacity for effective engagement is limited, we therefore consider exclusions where there are suitable ETFs available. Typically this is via ESG screened ETFs which is a dynamic and growing sector. The programme of identifying and conducting due diligence on these products is ongoing.



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