CG Asset Management CG Absolute Return Fund December 2023 cgam

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CG Absolute Return Fund

Overview



Overview

CG Absolute Return Fund Overview

Investment Objective



- To achieve cost-effective, long-term absolute returns via a global portfolio of equities, bonds and commodities
- · Simple low-cost approach, no derivatives, no gearing, no short selling
- The fund is actively managed, without reference to a benchmark

Fees and Structure



- Size: £1.0bn (launched in May 2016)
- Management Fee: 0.35% | Total Expense Ratio: 0.45%
- Daily priced Irish UCITS

Investor Profile



The fund has a broad range of investors who typically share the following characteristics:

- A long term investment horizon
- An aversion to significant loss over the short term
- A desire to generate returns ahead of inflation over the longer term
- A focus on GBP returns

Overview

CG Asset Management Overview

| 2001 Founded | Founded in 2001 by Peter Spiller, former Chief Investment Officer and Chief Strategist of Cazenove |
|-------------------------------|--|
| £3.7bn AUM | £3.7bn in assets under management |
| 2 Strategies | Manages two strategies, absolute return and real return, across six funds |
| 12 Employees | Team of 12, based in London |
| 257 <i>x</i> Return | Low cost offering, with fee reductions regularly reviewed |
| 2 Down Years | Capital Gearing Trust ("CGT") has returned 257x since 1982, with only two down years |



Overview

CGAM in partnership with our clients

What makes us different? What does that mean for our clients? The client comes first The firm's founding Don't be greedy principles 3. Have fun In turn these principles mean that: We have and will close funds to **protect investors** We continuously strive to lower fees, even on closed funds We have low staff turnover **Employee owned** Majority owned by an Employee Ownership Trust which means we will remain independent All portfolio managers are significant shareholders in CGAM The right incentives A significant majority of our own capital is invested in our funds Our interests are directly aligned with our clients' interests



CGAM Team

Investments & IR



Peter Spiller Co - Chief Investment Officer



Alastair Laing CEO, Fund Manager



Chris Clothier Co - Chief Investment Officer



Officer



Operations

Jason Barlow Senior Operations Manager



Risk & Compliance

Richard Goody Senior Compliance Officer



Hassan Raza, CFA Investment Manager



Emma Moriarty Investment Manager



Lydia Groves Investor Relations



Sasaan Keshtmand Data Analyst



Finn Chief Morale Officer



Sindy Somander Finance & Reporting Manager

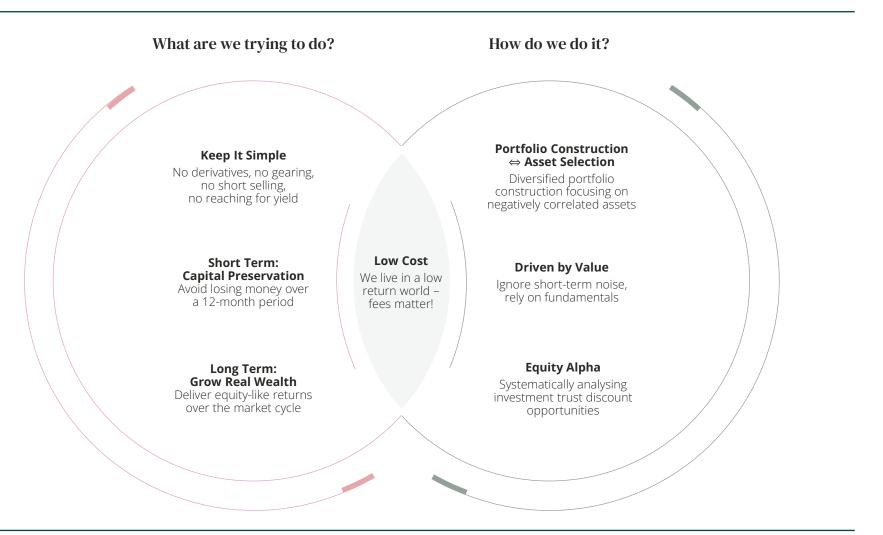


Investment Process

CG Absolute Return Fund



Principles





5 inputs drive our asset allocation, underpinned by a focus on duration

Valuations

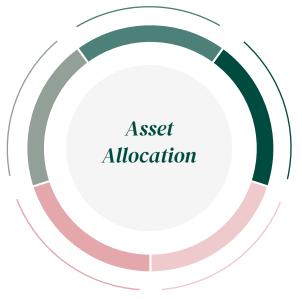
All major asset classes
Absolute / Relative / Relative to own history

Investor Behaviour

Degree of risk taking / speculative behaviours

Monetary Environment

Degree to which monetary backdrop is supportive of or threatening to asset prices



Core Macroeconomic Beliefs

Guiding long-term asset allocation

Business Cycle

Responding to changing inflation and growth environment

Duration

Keep duration short where values are poor and vice versa

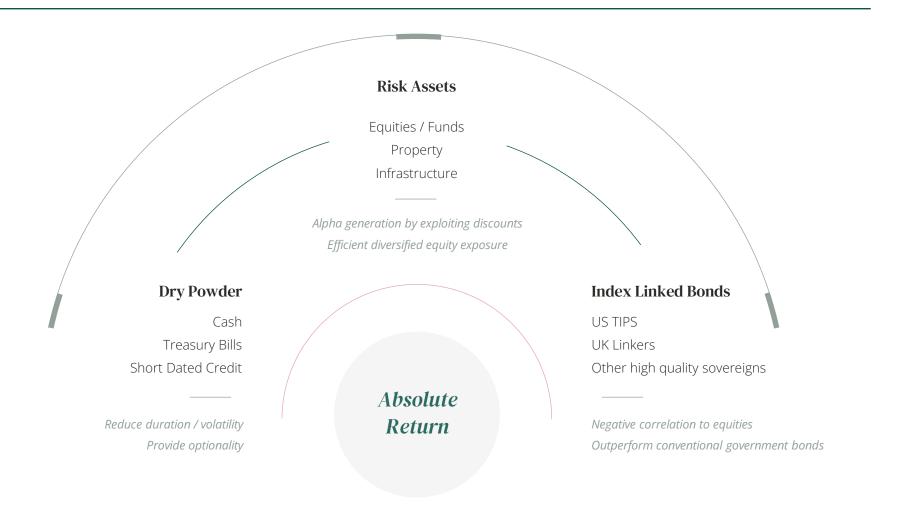


Dynamic asset allocation that responds to the business cycle





3 Core Asset Allocation Pillars





Investment Process

Index-Linked bonds are a fundamental component of our asset allocation

Protection against financial repression

Only asset that we believe is likely to deliver protection

Negative correlation with risk assets

Particularly overseas against sterling denominated risk assets

Historic outperformance vs nominal bonds

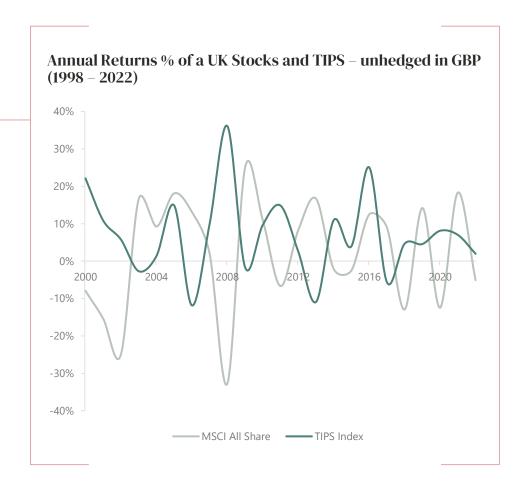
Such outperformance likely to persist into future

Inflation as greatest risk to investor wealth

Against which equities are only a partial hedge

Significant risk of inflation persistence

Historical record is not supportive of a swift return to target





CG Absolute Return Fund

Positioning and Returns

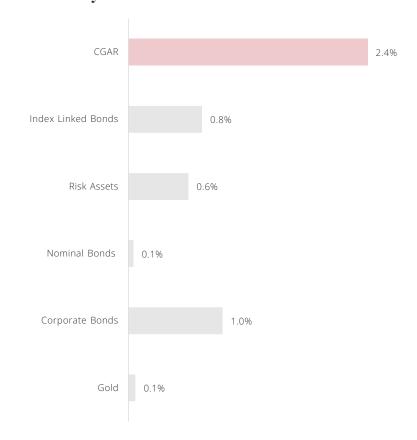


Positioning is defensive, with a focus on inflation protection

CGAR Asset Allocation December 2023



Contribution by Asset Class LTM December 2023

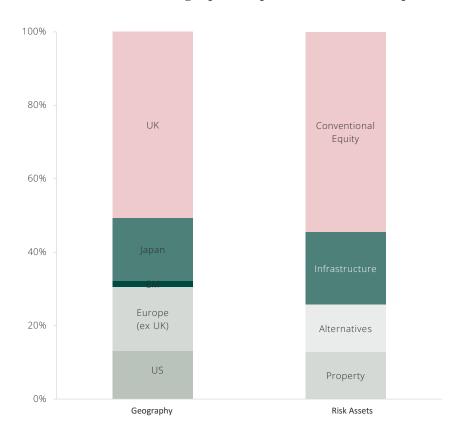


Source: CGAM, Bloomberg Finance L.P., Northern Trust



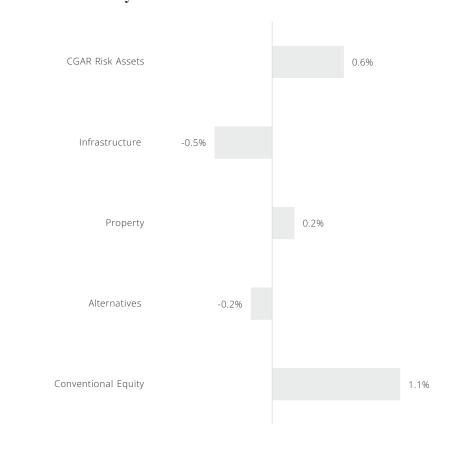
Infrastructure assets have faced headwinds in the last year

CGAR Risk Assets – Geographic Exposure and Asset Exposure



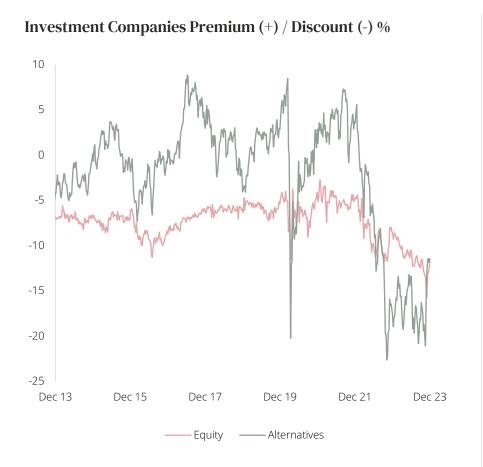
Alternatives include: Loan Funds, HY, PE & Hedge Funds Source: CGAM, Bloomberg Finance L.P., Northern Trust

Contribution by Risk Assets LTM December 2023

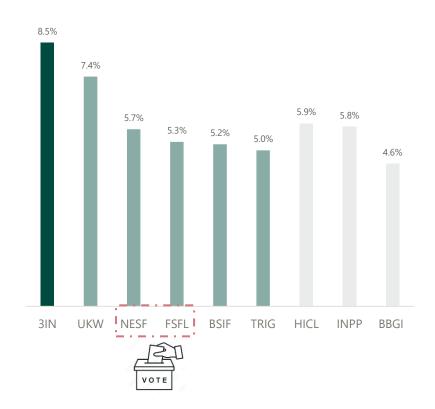




...but discounts are attractive, with more opportunities for active engagement



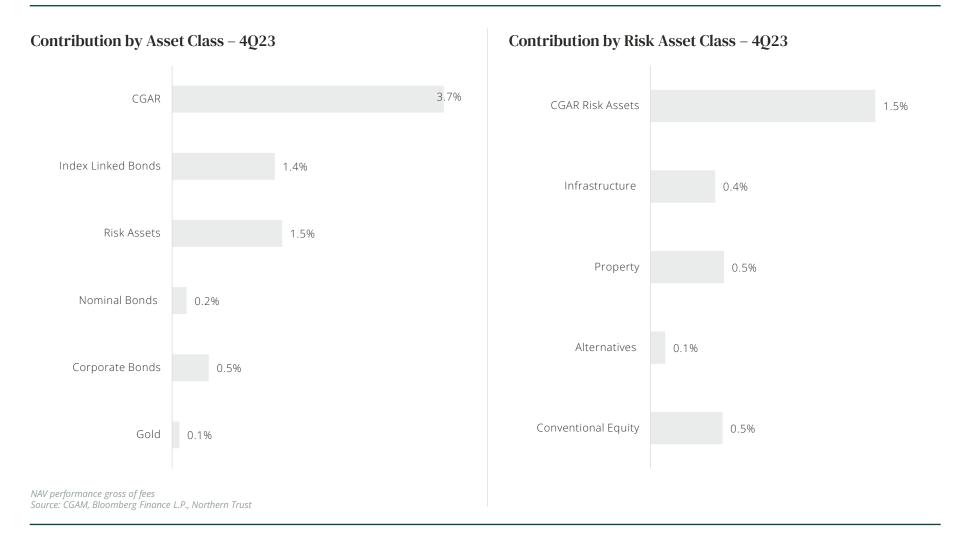
Infrastructure – Implied net real returns¹



1.Returns are schematic, net of fees and at recent prices. Returns are based on sensitivities from company and CGAM estimates of inflation and quality of earning. Any decline in power prices is through the model, ignores convexity and assumes a constant distribution of subsidised to merchant cashflows



It was a strong fourth quarter for equity and fixed income





Both equity and bond portfolios have contributed to outperformance

CGAR Risk Assets Returns Performance to December 2023¹



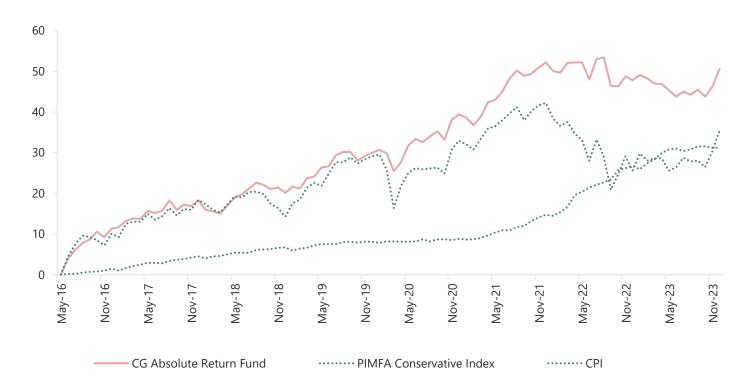


1.Risk Assets include equities, property, alternatives and gold. Bonds include credit and sovereign bonds (excluding T-Bills and cash) Source: Bloomberg Finance L.P., Northern Trust



CGAR has outperformed comparators on an absolute and risk adjusted basis

CGAR vs. Comparators: Total Returns (since inception) to December 2023¹



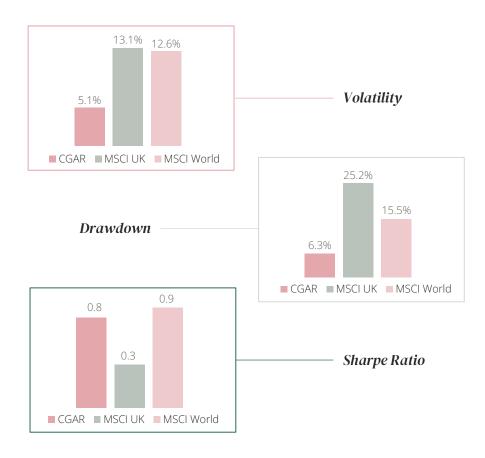


^{1.} The MSCI PIMFA (Private Investor Conservative Index) aims to represent the investment strategy of a UK private client adopting a conservative approach to their investment Source: Bloomberg Finance L.P., Northern Trust

Returns have come with low correlation to equity & bond markets, and excellent risk adjusted performance

Sharpe Ratio & Volatility (%) vs. Major Indices



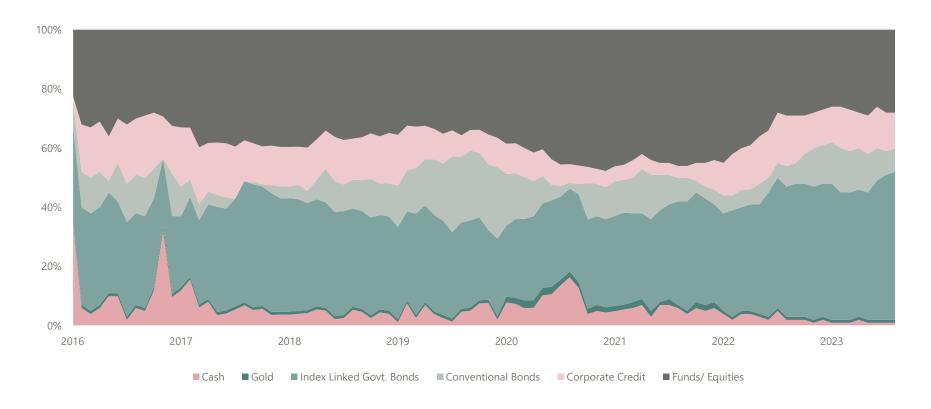


Source: Bloomberg Finance L.P, risk statistics per Bloomberg standard definitions.



Changes to asset allocation tend to be modest over the short term but can be fundamental over the long term

CGAR Asset Allocation – 2016 to 2023



Source: CGAM, Bloomberg Finance L.P., Northern Trust.



Currency exposure and liquidity are actively managed

Currency Exposure¹ 100% Other 90% NOK 80% CHF USD 20% 70% SEK **EUR 4%** 60% CAD 50% AUD 40% ■ JPY 30% GBP 58% 20% EUR 10%

Time to Liquidation (days)²



Duration and Yield³

| | Weight | Duration (Yrs) | Yield (%) | Rating ⁴ |
|---------------------|--------|----------------|-----------|---------------------|
| Cash & Tbills | 9% | 0.2 | 3.3 | AA- |
| I/L Bonds | 51% | 6.1 | 3.8 / 1.1 | AAA |
| Corp. Bonds | 12% | 2.0 | 6.2 | BBB+ |
| Risk Assets (HY) | 1% | 1.8 | 10.1 | B+ |
| Risk Assets (Other) | 28% | n.a | 4.9 | n.a. |
| CGAR | 100% | 4.6 | 4.3 | A- |

CGAR

2. Assumes 25% average daily volume participation rate

■ GBP



0%

[.] Currency exposure is estimated using CGAM look through analysis of Bloomberg, Numis and Company data

^{3.} Duration refers to Option Adjusted Duration, Yield refers to yield to maturity for fixed income with real yield also shown for index linked and dividend yield for other risk assets which excludes high yield bonds
4. Bloomberg composite rating, Moody's weighted average rating for Cash & T-Bills

Top Equity and Bond Holdings

Top 10 Equity Holdings

Top 10 Bond Holdings

| Asset | Weight | Asset | Weight |
|-----------------------------------|--------|----------------------------|--------|
| ISHARES MSCI JAPAN ESG SCREENED | 3.3% | UK I/L 2.50% 17/07/24 | 8.0% |
| SPDR MSCI EUROPE ENERGY UCITS ETF | 2.6% | UK I/L 0.125% 22/03/29 | 7.2% |
| LYXOR STOXX 600 BASIC RESOURSES | 1.6% | UK I/L 0.125% 10/08/28 | 4.7% |
| GREENCOAT UK WIND | 1.5% | UK I/L 1.25% 22/11/27 | 3.5% |
| ISHARES FTSE 100 ETF | 1.2% | UK I/L 0.125% 22/03/26 | 1.9% |
| NORTH ATLANTIC SMALL CO'S | 1.0% | US I/L 0.75% 15/02/45 | 1.9% |
| WISDOMTREE PHYSICAL SWISS GOLD | 1.0% | US I/L 1.375% 15/02/44 | 1.5% |
| HICL INFRASTRUCTURE | 0.7% | SWEDEN I/L 0.125% 01/06/26 | 1.4% |
| INT'L PUBLIC PARTNERSHIP | 0.7% | UK I/L 0.625% 22/11/42 | 1.4% |
| GRAINGER | 0.7% | JTDB 0.00% 18/03/24 | 1.3% |
| | 14.3% | | 33.0% |

Source: CGAM, Northern Trust



Current Focus Areas









Real Interest Rates

Developed market issuers offering risk free inflation beating returns

US TIPS are offering attractive real yields

UK index linked are offering a particular opportunity post-December meltdown

Japanese Equities

The Yen is offering exceptional value, making Japanese corporates highly competitive and driving strong earnings growth

Investment Trusts

Average discounts have widened to levels last seen since the financial crisis and there is scope for active engagement with boards

Infrastructure

Defensively positioned infrastructure assets with inflation linked cashflows are offering attractive real returns



CG Absolute Return Fund

Approach to Responsible Investing



The principles underpinning our approach to responsible investment

Be honest

No greenwashing, no PR-led initiatives, no jargon. We believe in an accurate presentation of our activities not a marketing campaign.

One firm, one rule

Our standards apply to all the funds we advise. We do not have ethical and by implication unethical funds.

Ethics, not mathematics

There is no formula that can be applied in a uniform way to every situation. We emphasise judgement over simplistic third party ESG scoring systems.

Don't disinvest, engage

When investors have the influence to effect change it is most valuable to encourage positive transition rather than blanket disinvestment.

Targeted

As a small firm we must focus our efforts where they will have most impact rather than taking a generalist approach.

Driven by governance

Investors have multiple direct mechanisms to influence governance, so we primarily focus governance even when the ultimate objective is positive social or environmental change.

Integration, not separation

The entire team is collectively responsible for stewardship activities with the ultimate responsibility lying with the chief executive. We do not have a standalone responsible investment team.

Act, with humility

Every action results in both intended and unintended consequences. Reflect deeply on the risk that good intentions can lead to bad outcomes.



ESG integration by asset class

1. Direct Government Securities

A majority of the assets held by the funds are invested in direct holdings of securities issues by governments including bonds, bills and cash. As our capacity to influence governments is extremely limited, our primary approach is to exclude sovereigns that do not maintain high ESG standards.

In order to help access these criteria we consider indices compiled by a range of NGOs and require sovereigns, at a minimum, to achieve strong rankings in at least four out of five of these criteria. In addition to using third party indices we also overlay our own subjective assessments which typically leads to material additional exclusions.

| Index | Criteria |
|---|--|
| World Bank governance effectiveness index | Top quartile |
| World press freedom index | Good or satisfactory |
| Global freedom score | Free rating |
| UN human development index | Very high human development rank |
| Net zero by 2025 statement | Statement of intent by 2050 or earlier |

2. Direct Corporate Credit and Preference Shares

The funds hold small quantities of direct credit and preference share holdings issues by corporate issuers. Given our small participation in the market and therefore limited influence, our primary approach is to exclude corporate issuers who are primarily engaged in the following activities:

| Exclusion Area | Exclusion sub-Area | Threshold |
|------------------------------|---|-----------|
| Controversial weapons | Anti-personnel mines, cluster munitions, chemical weapons | 0% |
| Tobacco | Manufacture or marketing | <5% |
| Thermal Coal | Coal mining or coal-based energy production | <5% |
| Oil sands or arctic drilling | Production | <5% |
| Gambling | Services | <5% |
| Adult entertainment | Production or broadcasting | <5% |
| Firearms | Manufacture | <5% |
| Predatory lending | Services | <5% |
| | | |



ESG integration by asset class

3. Listed Closed-Ended Funds, Investment Trust, REITs and Property Companies

CGAM has a long history of active engagement in the London market for listed closed ended funds and other collective investment companies including REITs. In this priority area for engagement we seek to achieve positive transition so do not employ systematic exclusions.

Listed investment companies are fundamentally different to operating companies and typically have the following features:

- They hold a broad portfolio of securities on behalf of their shareholders;
- External investment managers rather than executive management teams;
- No employees or customers; and
- Have a board of directors to represent shareholder interests and concerns.

Given the prominent role that directors play in investment companies CGAM frequently undertakes activities that aim to influence boards and ultimately improve governance. The techniques employed vary based on the specific scenario but include those listed here (see box).

As well as engagement in the sector, CGAM places particular weight on providing primary capital to high impact investment companies with an environmental or social focus. In our assessment by providing primary capital, via IPO sponsorship or follow on fund raisings, investors have a greater impact than by simply trading securities in the secondary market.

| Activist Engagement Technique | Frequency of Employment |
|---|-------------------------|
| Management Engagement | Continuous |
| Board Engagement | Continuous |
| Shareholder co-ordination | Frequent |
| Voting against significant resolutions | Frequent |
| Raising ESG matters in fund reporting | Frequent |
| Amplification through press engagement | Periodic |
| Replacing directors to improve governance | Periodic |
| Publishing open letters | Periodic |
| Publishing research incorporating ESG views | Periodic |
| Threatening to requisitioning meetings | Periodic |

4. Exchange Traded Funds ('ETFs')

Funds advised by CGAM hold relatively small quantities of exchange traded funds. ETFs are listed collective funds which typically track an index and provide low cost, efficient access to a broad portfolios of securities. CGAM does engage directly with our approved panel of ETF providers to encourage improved stewardship standards. However our capacity for effective engagement is limited, we therefore consider exclusions where there are suitable ETFs available. Typically this is via ESG screened ETFs which is a dynamic and growing sector. The programme of identifying and conducting due diligence on these products is ongoing.



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